

**HR Update - Discount on new vehicles now available for HomeServices' employees and associates.** All HomeServices of America, Inc. active employees, spouses and sales associates are eligible to take advantage of Ford Motor Company's Employee Recognition Program (also known as the X-Plan) to purchase or lease cars, vans, trucks or sport utility vehicles at participating Ford, Lincoln, Mercury, Mazda, Volvo and Land Rover dealerships. The X-Plan fixes prices at just 4 percent above dealers' net invoice prices on new vehicle purchases. **To take advantage of the X-Plan, call 877-975-2600. Provide the customer service representative with the HomeServices' Fleet Identification Number (FIN UH911), your Social Security number, name, address, city, state and zip code. The representative will confirm your eligibility and give you a four-digit Personal Identification Number (PIN).**

Then visit your local participating dealer and identify yourself as an X-Plan participant by providing a company ID card or recent pay stub as proof of employment. The dealer will ask for your Social Security number and PIN to confirm your eligibility. Then select your vehicle. The net invoice price should be listed about two-thirds of the way down the left side of the page. Complete the purchase or Red Carpet Lease agreement and arrange for vehicle delivery.